

# **Producer and Industry Newsletter**

Information is supported and provided by the Indiana Pork Research and Education Committee.

## **Check-off Sponsored Research and Education**

Sow Basics is a FREE video series produced by Purdue University with financial support from Indiana Pork that is designed to provide some basic information about sows, their physiology and their management to employees working on sow farms.

These videos are NOT meant to replace farm SOPs describing HOW management practices should be performed by employees. These videos will provide educational background information to employees to help understand the WHY behind the tasks they are asked to perform.



In order to view these videos you will need to create a username and password for your self or your farm.

A big thank you to Kara Stewart, Assistant Professor of Animal Science at Purdue University for the great work she has done!

Kara is also open to Indiana pork producer suggestions and ideas on additional upcoming research videos. Do not be afraid to contact her!

Click Here to View the Videos

In some other midwestern states, we have heard concerns about crop insurance audit challenges when justifying production numbers when the grain was fed. To address this, we asked an Indiana crop insurance agent who has dealt with these audits before to explain the different options/procedures available to livestock farmers to properly document their production for crop insurance purposes when grain is being fed to livestock. Thanks to Matt Weaver at Crop Insurance Specialists in Frankfort, IN for preparing this overview.

### **Crop Insurance and Livestock Feeding**

One of the biggest obstacles for the grain and livestock producer(s) is keeping sufficient records to meet crop insurance guidelines. Unlike grain producers, who ultimately sell all their grain, there are no settlement sheets available to justify the yields for a producer's APH (Actual Production History) databases. For producers feeding grain there are several options to record the grain produced and to justify production in the event of an audit.

Historically, producers used livestock feeding records to account for the grain produced. Due to increased scrutiny of producer feeding records by the RMA (Risk Management Agency), many producers fear an audit of their records. This has become extremely painful for producers when dealing with a high dollar claim review. However, there are a few options for producers to keep an accurate record of grain produced for livestock feeding especially if they are pulled into an audit situation.

# Option 1 -

Request bin measurements or an APH appraisal from your crop insurance company. This is done by contacting the producer's crop insurance agent who will then turn in the request on his or her behalf. After the request is submitted, an adjuster will contact the producer to set up a time to measure the bins. Once the bin measurements are completed by the adjuster, the production will be recorded and verified by the crop insurance company. Once all the production is verified, the producer has little to fear in an audit situation.

It is important to keep in mind that harvest is busy for producers and crop insurance adjusters. To make the APH appraisal process as seamless as possible, it is important to get the inspection request to the producer's crop insurance agent at least 15 days before the start of harvest. If the producer is late with their request, there is no guarantee that the crop insurance adjuster will arrive in a timely fashion to meet the producer's needs prior to harvest.

It is also important to keep production separated by basic or optional units, depending on the type of crop insurance coverage and unit structure established on the policy. A producer needs to contact their crop insurance agent if unsure

how production should be separated.

### Option 2 -

Sign up as a Precision Ag Farmer if precision farming software is being utilized on planting and harvesting equipment. If properly equipped, and the producer would like to be set up for Precision Ag reporting, the producer's crop insurance agent will need to be contacted to start the process. Keep in mind, that producers must use precision planting data to use precision harvest data for crop insurance. This is done by supplying precision planting data to the producer's crop insurance agent via a thumb drive or other means. Once the producer's acres have been reported, the producer's crop insurance company will set up an automatic Precision Ag Inspection.

An adjuster from the crop insurance company will contact the producer to walk through the process of collecting the precision harvest data. Once the data is collected, the adjuster will input the data into the producer's APH databases and the grain will be considered verified production. This process, like a bin measurement, will make an audit situation go smoothly since all production has been verified.

### Option 3 -

Using non-portable farm scales, commercial elevator scales, or grain carts with scales are an excellent way to verify harvested production. When using non-portable farm scales and commercial elevator scales be sure that the following information is available per load:

- · The gross weight per load
- · Date weighed
- Load number
- · Unit and/or field identification from which the production was harvested
- · Identification and location of farm-storage structure in which the load(s) from each field are stored

Grain carts must have at least one of the following to be considered an acceptable reporting source:

- · Can produce printed tickets showing the weight
- Has an integrated display panel to show the weight of the production in the cart, provided the cart is available so the capacity of the cart can be determined
- Is equipped with scales integrated with Bluetooth (or other wired or wireless) interface that is calibrated accordingly to manufacturer's specifications and capable of electronically recording and storing weight records on a field-byfield basis

Hopefully, these options will prove beneficial in helping the grain and livestock producer(s) in easing the burden of crop insurance production reporting and verification. I highly recommend all producers utilize their crop insurance agent as a resource in getting any one of these options implemented on their farming operation. I can be contacted at (888) 488-3020 or (765) 491-6680 with any additional questions.

Matt Weaver CIS – Crop Insurance Specialists, Inc.

# **BOAH Update**

Requirements for porcine deltacoronavirus (PDCoV) and porcine epidemic diarrhea virus (PEDv) have been repealed.

Veterinarians, laboratories, and producers no longer need to report PDCoV, PEDv.

On April 17, 2018, the members of the Indiana State Board of Animal Health (BOAH) voted to repeal the reporting requirement for porcine deltacoronavirus (PDCoV) and porcine epidemic diarrhea virus (PEDv).

BOAH made the move following the USDA's repeal of the reporting requirement for these diseases in swine on March 6, 2018.



If you have questions regarding the recent changes, please feel free to contact:

Kelli Werling

Director of Swine Health

(317) 544-2400

kwerling@boah.in.gov

# World Pork Expo 30th Anniversary



#### Who attends World Pork Expo?

Thousands of U.S. and global pork producers, industry professionals and industry experts attend each year. If you're part of the pork industry, you should be part of World Pork Expo

### What is World Pork Expo?

The world's largest pork industry-specific trade show brings together pork producers and industry professionals from around the world for three days of education, innovation and networking

### Why should I attend World Pork Expo?

There's something for everyone — an expansive trade show, educational seminars, industry updates and networking. And, don't forget the delicious pork served across the fairgrounds!

Click Here to Register

# **Educational Links Provided by National Pork Board**

National Pork Board provides producers and industry members with resources to educate consumers. A photo library and a quick facts book are available on the Pork Check-Off website. Be sure to take advantage of these resources.



#### **Photo Library**

The Pork Checkoff photo library offers over 1,000 photos of pig farms across America as part of a free online resource.

Click Here for Photo Library



#### **Quick Facts**

Browse pork industry statistics and infographics in Pork Quick Facts.

Click Here for Quick Facts

#### **Pork Pod**

National Pork Board is composing podcasts for producers and pork industry members to stay in the know on current events and issues within the swine industry. These podcasts are available on the National Pork Board website. Check them out!

Click Here to View All Podcasts

Indiana Pork 8425 Keystone Crossing, Suite 220 Indianapolis, IN 46240 (317) 872-7500

**CONNECT WITH US** 





