Indiana Pork

June 2021 Financial Statements

Statement of Financial Position:

- 1. Cash balances increased \$66,000 from May. The increase can be attributed to a strong Checkoff deposit in June.
- 2. The increase in prepaid expense is due to insurance renewals plus a \$5,000 MPC speaker fee deposit. Insurance will be expensed over the 12 month policy period. The MPC speaker fee will be expensed in December, at the time of the event.
- 3. Assets held for donation total \$71,000 at June 30 and include a trailer, conveyor system (plus rebuild), and a stunner machine.
- 4. Accounts payable increased \$23,000 from prior month, due in part to an \$11,000 invoice from Auto-Owners for insurance policy renewals and a \$10,000 invoice from Feeding Indiana's Hungry for a "Food to every table" grant. The remaining increase is due to smaller invoices received during the month.
- 5. The \$68,000 PPP loan will remain on the books as a liability until forgiven.

Statement of Activities:

- 1. A \$63,000 net operating income was recorded for the month, compared to a budgeted net operating loss of \$5,000. Net operating income YTD is \$94,000, which is \$156,000 better than the budgeted YTD net operating loss of (\$62,000).
- 2. Checkoff income this month exceeded the monthly budget by \$56,000. 59% of the total budgeted Checkoff income has been recognized through June, meaning that Checkoff income is \$90,000 ahead of the budget year-to-date.
 - a. The July 2021 Checkoff deposit amount is \$117,460.
- 3. Total income for the month (excluding State Fair) was \$183,000, compared to budgeted income of \$102,000. Income YTD (excluding State Fair) exceeds the budget by \$137,000.
- 4. Operating expenses for the month were \$119,000 vs. budgeted operating expenses of \$107,000. Operating expenses YTD are \$19,000 less than the budget.
- 5. Operating income and expense includes Expo Swine Show activity. The Expo Swine Show recognized a \$10,000 net loss through June 30.
- 6. The YTD net income (loss) by fund includes:
 - a. Checkoff fund \$20,000
 - b. Unrestricted fund (\$76,000)
 - c. InPAC fund \$120,000

We appreciate the opportunity to serve Indiana Pork.

Indiana Pork Producers Association Statement of Financial Position

As of June 30, 2021

	As of Jun 30, 2021	As of May 31, 2021
ASSETS		
Current Assets		
Bank Accounts		
1015 First Farmers Checking 3770	150,000	150,044
1016 First Farmers DDM 1938	447,398	384,101
1021 PNC Unrestricted	108,061	57,258
1026 PNC State Fair	192,296	197,158
1032 PNC Money Market	5,020	5,020
1041 PNC INPAC	517,001	560,082
1045 Capital One INPAC Savings	170,317	170,275
1070 Petty Cash	200	200
Total Bank Accounts	1,590,294	1,524,138
Accounts Receivable		
1200 *Accounts Receivable	3,149	2,149
Total Accounts Receivable	3,149	2,149
Other Current Assets		
1100 Accounts Receivable		-
1105 InPAC Due to / (from)	(157,843)	(151,750)
1110 Checkoff Due to / (from)	(64,248)	(49,186)
1120 Unrestricted Due to / (from)	222,092	200,936
Total 1100 Accounts Receivable	-	-
1150 Prepaid Expense	37,037	23,033
1500 Assets Held for Donation	71,028	71,028
Total Other Current Assets	108,065	94,062
Total Current Assets	1,701,508	1,620,348
Fixed Assets		
1600 Furniture & Equipment		
1661 Office Equipment	11,182	11,182
1662 Vehicle	20,990	20,990
1663 Capitalized Leases	14,245	14,245
1665 Computer Equipment	3,546	3,546
1666 Warehouse Equipment	19,478	19,478
1667 Exhibits & Displays	6,418	6,418
1670 Accumulated Depreciation	(67,667)	(66,518)
Total 1600 Furniture & Equipment	8,192	9,341
Total Fixed Assets	8,192	9,341
TOTAL ASSETS	1,709,700	1,629,690

Indiana Pork Producers Association Statement of Financial Position

As of June 30, 2021

	As of Jun 30, 2021	As of May 31, 2021
LIABILITIES AND NET ASSETS		
Liabilities		
Current Liabilities		
Accounts Payable		
2010 Accounts Payable	61,823	38,806
Total Accounts Payable	61,823	38,806
Other Current Liabilities		
2030 Accrued Wages Payable	37,929	37,929
2040 Accrued Liabilities	1,988	1,738
2115 Capital Lease Obligation	4,730	4,730
2120 Deferred Income	6,897	6,897
2450 PPP Loan	68,385	68,385
Total Other Current Liabilities	119,929	119,679
Total Current Liabilities	181,752	158,485
Total Liabilities	181,752	158,485
Net Assets		
3000 Net Assets		
3010 Checkoff Net Assets	457,400	457,400
3020 Unrestricted Net Assets	1,006,084	1,006,084
Total 3000 Net Assets	1,463,483	1,463,483
Net Income	64,465	7,721
Total Net Assets	1,527,948	1,471,204
TOTAL LIABILITIES AND NET ASSETS	1,709,700	1,629,690

Indiana Pork Producers Association Summary Budget Performance

January - June 2021

		Month Ending 6/30/2021		Year-To-Date 6/30/2021		
	Actual	Budget	YTD Actual	YTD Budget	FY 2021	
Income						
4000 Checkoff Income	127,697	71,875	474,281	384,125	800,000	
4010 MPC Income		-	-	-	45,000	
4015 Taste of Elegance Income		-	-	15,500	15,500	
4065 Rental Income	1,000	350	4,050	2,100	4,200	
4075 Sponsorship Income		-	-	1,000	3,500	
4080 NPB Grant Income		5,000	-	5,000	25,000	
4090 Other Income	20,762	208	20,947	1,252	2,500	
4095 Interest Income	49	250	284	1,500	3,000	
4110 INPAC Dues (billed from INPAC)		800	-	5,000	10,000	
4120 SIP Income (State Share)	33,130	18,334	179,015	110,001	220,000	
4130 NPPC Sponsorship Revenue	-	4,916	14,749	29,498	59,000	
4140 INPAC Other Income		210	-	1,252	2,500	
Total Income	182,638	101,943	693,328	556,228	1,190,200	
Expenses					_	
50 Personnel & Benefits	39,028	35,527	213,454	232,063	448,000	
520 Occupancy	12,066	6,372	52,045	36,801	76,885	
522 Office Costs	8,048	6,664	39,945	38,497	83,375	
523 Project Costs	47,903	45,949	209,217	221,527	555,994	
53 Professional Fees	12,316	12,252	84,716	89,179	164,501	
Total Expenses	119,361	106,764	599,378	618,067	1,328,755	
Net Operating Income	63,276	(4,821)	93,950	(61,839)	(138,555)	
Other Expenses						
10000 State Fair Expenses	6,533	-	29,485	-	450,000	
9000 State Fair Income		-	-		(500,000)	
Total Other Expenses	6,533	-	29,485	-	(50,000)	
Net Other Income	(6,533)	-	(29,485)	-	50,000	
Net Income	56,744	(4,821)	64,465	(61,839)	(88,555)	

Indiana Pork Producers Association Detailed Budget Performance

January - June 2021

	Month E 6/30/2	_	Year-To-Date 6/30/2021		Annual Budget	
	Actual	Budget	YTD Actual	YTD Budget	FY 2021	
Income						
4000 Checkoff Income	127,697	71,875	474,281	384,125	800,000	
4010 MPC Income		-	-	-	45,000	
4015 Taste of Elegance Income		-	-	15,500	15,500	
4065 Rental Income	1,000	350	4,050	2,100	4,200	
4075 Sponsorship Income		-	-	1,000	3,500	
4080 NPB Grant Income		5,000	-	5,000	25,000	
4090 Other Income	20,762	208	20,947	1,252	2,500	
4095 Interest Income	49	250	284	1,500	3,000	
4110 INPAC Dues (billed from INPAC)		800	-	5,000	10,000	
4120 SIP Income (State Share)	33,130	18,334	179,015	110,001	220,000	
4130 NPPC Sponsorship Revenue	-	4,916	14,749	29,498	59,000	
4140 INPAC Other Income		210		1,252	2,500	
Total Income	182,638	101,943	693,328	556,228	1,190,200	
Expenses						
50 Personnel & Benefits				-	-	
501 Salaries & Wages			· () -	-	-	
5005 Staff Salaries & Wages	33,961	31,278	173,840	202,029	390,470	
5050 Staff Bonuses			11,083	1,500	3,500	
5060 Contracted Staffing	360		360	, -	-	
Total 501 Salaries & Wages	34,321	31,278	185,283	203,529	393,970	
502 Benefits & Taxes			-	-	-	
5110 FICA & Medicare	2,571	2,250	13,985	14,800	29,301	
5120 Unemployment Taxes	434	_,	3,238	2,539	2,539	
5150 Employee Benefits	1,620	1,275	10,144	8,150	15,800	
5160 Worker's Compensation Insurance	82	95	479	570	1,140	
5190 Staff Development	V-	629	325	2,475	5,250	
Total 502 Benefits & Taxes	4,707	4,249	28,171	28,534	54,030	
Total 50 Personnel & Benefits	39,028	35,527	213,454	232,063	448,000	
520 Occupancy	30,020	00,02.			-	
5200 Rent	3,179	3,637	19,072	21,826	45,500	
5204 Liability Insurance	1,587	1,075	10,766	4,450	10,900	
5207 Telecommunications	989	1,025	6,538	6,150	12,300	
5208 Property Taxes	300	1,020	305	-	12,000	
5210 Equipment lease/rent	1,825	355	3,668	2,130	4,260	
5211 Equipment Maintenance	1,020	5	-	30	60	
5212 Small Equipment Purchase	2,105	25	2,930	965	1,115	
5213 Storage	1,375	250	2,725	1,250	2,750	
5500 Depreciation	1,007	230	6,041	-		
Total 520 Occupancy	12,066	6,372	52,045		76,885	
522 Office Costs	12,000	0,312	52,045 1	36,801 -	10,000	
5220 Office Supplies	3,879	375	5,212	- 1,250	3,650	
5230 Printing & Reproduction						
5240 Postage	410	800	4,744	7,750	14,850	
•	18	73	67	481	1,218	
5400 Donations / Memoriums	1,951	2,000	9,072	8,350	22,150	
5410 Memberships/Subscriptions	1,589	3,330	20,126	19,900	40,025	
7520 Bank Fees	200	36	466	216	432	
7550 Credit Card fees		50	258	550	1,050	
Total 522 Office Costs	8,048	6,664	39,945	38,497	83,375	

Indiana Pork Producers Association Detailed Budget Performance

January - June 2021

	Month E 6/30/2	-		o-Date 2021	Annual Budget
	Actual	Budget	YTD Actual	YTD Budget	FY 2021
523 Project Costs			-	-	-
5232 Brochures & Literature			662	-	-
5236 Speaker Fees / Honorariums		-	-	250	6,500
5237 Seminar Expense			140	-	-
5239 Production Cost	8,474	-	13,210	16,085	41,309
5250 Research Projects		15,000	29,432	38,500	101,250
5260 Sponsorships/Promotions	20,582	21,812	117,849	115,534	275,312
5265 Advertising	12	2,075	1,906	5,443	20,393
5280 Communications	60	85	805	900	1,950
5282 Award Costs		-	503	3,500	4,550
5290 Miscellaneous	15,357	450	17,543	2,700	5,550
57 Travel, Meetings & Meals	10,007	100	-	2,700	-
5700 Travel	1,886	2,652	8,056	14,575	30,475
5780 Meals	985	2,000	3,784	10,290	29,990
5790 Meeting Costs					
Total 57 Travel, Meetings & Meals	547	1,875	15,327	13,750	38,715
, •	3,417	6,527	27,167	38,615	99,180
Total 523 Project Costs	47,903	45,949	209,217	221,527	555,994
53 Professional Fees			-		-
5300 Accounting Services	3,587	2,586	22,039	15,979	31,501
5302 Legal Services	1,073	4,166	15,024	25,000	50,000
5303 Consulting Services	7,657	5,500	30,653	33,000	66,000
5304 Audit Services		-	17,000	15,200	17,000
Total 53 Professional Fees	12,316	12,252	84,716	89,179	164,501
Total Expenses	119,361	106,764	599,378	618,067	1,328,755
Net Operating Income	63,276	(4,821)	93,950	(61,839)	(138,555)
Other Expenses					
10000 State Fair Expenses		-	-	-	450,000
10600 FOOD & BEVERAGE OPERATIONS			-	-	-
10620 Drinks			(1,691)	-	-
10665 Supplies			2,179	-	-
10670 Meat	(64)		10	-	-
Total 10600 FOOD & BEVERAGE OPERATIONS	(64)	-	497	-	-
10700 OVERHEAD			-	-	-
10705 Advertising/Marketing			-	-	-
10725 Other	(10)		589	-	-
10755 Equipment	4,381		5,181	-	-
10760 ISF Contract Fees	2,000		12,233	-	_
10770 Depreciation	142		852	_	_
10775 Bank Fees	70		351	_	_
10776 ISF Card Processing Fees	13		32	_	_
10798 Storage	10		9,750	_	_
Total 10700 OVERHEAD	6,596		28,988	-	<u> </u>
Total 10000 State Fair Expenses		-			450,000
9000 State Fair Income	6,533	-	29,485	-	450,000
		-	-	-	(500,000)
Total 9000 State Fair Income		-		-	(500,000)
Total Other Expenses	6,533	-	29,485	-	(50,000)
Net Other Income	(6,533)	-	(29,485)	-	50,000
Net Income	56,744	(4,821)	64,465	(61,839)	(88,555)

Indiana Pork Statement of Activities 30-Jun-21

Income	_						
Income				2021 Annual	IPPA "	IPPA	
4010 - Checkoff Income	_	Jun-21	YTD 2021	Budget	Checkoff	Unrestricted	INPAC
A010 - MPC Income							
4015 Taste of Eliegance Income		127,697	474,282	•	800,000		
A050 - State Fair			-	•	-	•	
A005 A200 A200 A200 A200 A200 A200 A207 A207 A007	•		-	•	-	•	
A072 - Sponsorship Income - 3,500 3,500 2,5000	4050 - State Fair		-	500,000		500,000	
Additional Content	4065 - Rental Income	1,000	4,050		4,200		
4090 - Other Income	4075 - Sponsorship Income		-	3,500	3,500		
A005 - Interest Income	4080 - NPB Matching		-	25,000	25,000		
4110 - INPAC Membership Dues 33,130 179,016 220,000 4120 - SIP Income 33,130 179,016 220,000 220,000 4130 - NPPC Sponsorship Revenue 14,750 2,500 2,500 230,00	4090 - Other Income	20,762	20,947	2,500		2,500	
4120 - SIP Income 33,130 179,016 220,000 220,000 4140 - INPAC Other (Non-Dues) - 1,4750 2,500 2,500 Total Income 182,638 693,329 1,680,200 834,200 683,000 293,000 Exponses 100 Goverance & Leadership Development - - 5,000 3,500 1 110 Leadership Development - - 1,500 3,500 3,500 1 150 Annual Meeting 605 1,234 3,500 3,500 1,000<	4095 - Interest Income	49	284	3,000	1,500		1,500
Attalone	4110 - INPAC Membership Dues		-	10,000			10,000
140 - INPAC Other (Non-Dues) 182,638 693,329 1,890,200 834,200 863,000 233,000	4120 - SIP Income	33,130	179,016	220,000			220,000
Expenses 100 Goverance & Leadership Devp 110 Leadership Devp 110 Leadership Development -	4130 - NPPC Sponsorship Revenue	-	14,750	59,000			59,000
Expenses 100 Goverance & Leadership Devp 110 Leadership Development	4140 - INPAC Other (Non-Dues)		-	2,500			2,500
100 Goverance & Leadership Devp 110 Leadership Development	Total Income	182,638	693,329	1,690,200	834,200	563,000	293,000
100 Goverance & Leadership Devp 110 Leadership Development	Expenses						
130 Board Meeting	-						
130 Board Meeting	• •		-	5.000	5.000		
1.500 1.50	·	605	1.234				
150 Annual Meeting	<u> </u>	003	-				
150 National Meeting 115 311 2,000 2,000 1,500 1	-		935				1 000
170 Pork Forum 2,880 4,500 3,000 1,500 1,500 1,900 1,900 1,900 2,5	_	115		•			1,000
190 World Pork Expo	3	113					1 500
Subtotal		1 272			3,000		
200 Product Promotion 210 Allied Partnerships 12,500 45,183 92,204 92,204 2204 2204 2204 2204 2204 2204 2204 2204 2204 2204 2204 2204 2204 2204 2205 250 State Fair Marketing (Tents) 16 32,637 42,000 42,000 250 State Fair Day Sponsorship 16 32,637 42,000 5,000 5,000 270 Advertising 12 12 10,000 10,000 2000 270 Advertising 12 12 10,000 10,000 2000	· —				17,000		
210 Allied Partnerships 12,500 45,183 22,204 92,204 220 Taste of Elegance - 10,000 10,000 10,000 240 State Fair Marketing (Tents) - 20,000 10,000 10,000 250 State Fair Day Sponsorship 16 32,637 42,000 42,000 5000 270 Advertising 12 12 12 10,000 10,000 3000	-	1,993	7,515	22,000	17,000	-	5,000
220 Taste of Elegance 240 State Fair Marketing (Tents) 250 State Fair Day Sponsorship 260 Web Communication 270 Advertising 12 12 300 Market Development 310 Allied Partnerships 320 Trade Missions 330 USMEF Membership 717 4,302 300 Industry Image 410 Allied Partnerships 415 Fair Oaks 420 Community Outreach Events 440 Ham Breakfast 450 Youth 450 Youth 450 Youth 470 Web Communication 270 Advertising 470 Trade Missions 371 Trade Missions 372 Trade Missions 372 Trade Missions 373 Trade Missions 374 Trade Missions 375 Trade Missions 375 Trade Missions 375 Trade Missions 376 Trade Missions 377 Trade Missions 377 Trade Missions 377 Trade Missions 378 Trade Missions 378 Trade Missions 379 Trade Missions 379 Trade Missions 370 Trade Mi							
240 State Fair Marketing (Tents) 250 State Fair Day Sponsorship 260 Web Communication 150 270 Advertising 12 12 12 10,000	•	12,500	45,183	The second secon			
250 State Fair Day Sponsorship 16 32,637 260 Web Communication 150 5,000 5,000 10,000	-		-	· ·		40.000	
150 150 150 10,000 1	- · · · · ·	4.0	-			10,000	
270 Advertising	, , , , , ,	16	•	la company of the com			
Subtotal 12,528 77,982 179,204 169,204 10,000 - 300 Market Development 310 Allied Partnerships - 5,000 5,000 5,000 330 USMEF Membership 717 4,302 8,600 8,600 8,600 Subtotal 717 4,302 26,100 26,100 4		12		· ·			
300 Market Development 310 Allied Partnerships - 12,500 12,500 320 Trade Missions - 5,000 5,000 5,000 330 USMEF Membership 717 4,302 8,600 8,600 8,600 8,600 8,600 4,000 4,000 4,000 4,000 5,000 4,000 5,000 5,000 4,000 5,000 4,000 5,000 4,000 5,000 5,000 4,000 5,000 5,000 4,000 5,000 5,000 5,000 4,000 5,000	·					10,000	
310 Allied Partnerships - 12,500 12,500 320 Trade Missions - 5,000 5,0	_	12,520	11,902	179,204	103,204	10,000	-
320 Trade Missions 330 USMEF Membership 717	-			42.500	42.500		
330 USMEF Membership	•		-				
Subtotal T17		747	-	•			
400 Industry Image 410 Allied Partnerships 6,738 13,467 54,600 54,600 415 Fair Oaks 15,000 25,000 25,000 425,000 420 Community Outreach Events - 5,000 5,000 5,000 440 Ham Breakfast - 13,000 13,000 4200 4200 460 Youth 2,804 3,851 8,000 8,000 470 Web Communication - 1,000 1,000 1,000 480 Advertising - 3,000 3,000 3,000 500 500 Producer Ed & Communication - 3,000 3,000 3,000 500 Producer Ed & Communication - - 3,000 3,000 3,000 3,000 500 Producer Ed & Communication -							
410 Allied Partnerships 6,738 13,467 415 Fair Oaks 15,000 25,000 25,000 420 Community Outreach Events - 5,000 5,000 440 Ham Breakfast - 13,000 13,000 450 Million Meals 2,100 4,200 4,200 460 Youth 2,804 3,851 8,000 8,000 470 Web Communication - 1,000 1,000 480 Advertising - 3,000 3,000 Subtotal 9,542 34,418 500 Producer Ed & Communication 510 Farm Visits 8 89 4,000 1,000 3,000 520 Allied Partnerships 2,404 350 350 540 Member Info & Mailings 537 2,500 2,500 550 Web Communication 204 204 500 500 550 Producer Training 1,000 10,000 10,000 570 County & Regional Meetings 3,994 4,000 4,000 580 Disease Outreach 355 24,998 18,000 18,000 590 Nutrient Strategy 34 5,581 2,000 2,000 595 St. Mary's Watershed Initiative - 500 500 500 Research 610 Consumer - 51,500 51,500 600 Research 610 Consumer 630 Admin 134	_	/1/	4,302	26,100	26,100	-	-
415 Fair Oaks 15,000 25,000 25,000 420 Community Outreach Events - 5,000 5,000 440 Ham Breakfast - 13,000 13,000 450 Million Meals 2,100 4,200 4,200 460 Youth 2,804 3,851 8,000 8,000 470 Web Communication - 1,000 1,000 480 Advertising - 3,000 3,000 Subtotal 9,542 34,418 113,800 113,800 - 500 Producer Ed & Communication 89 4,000 1,000 3,000 520 Allied Partnerships 2,404 350 350 350 540 Member Info & Mailings 537 2,500 2,500 2,500 550 Web Communication 204 204 500 500 500 560 Producer Training 1,000 10,000 10,000 4,000 4,000 500 500 500 500 500 500 500 500 500 500 500 500 500 500 500 500 500 500 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
420 Community Outreach Events 440 Ham Breakfast 450 Million Meals 450 Million Meals 450 Million Meals 450 Million Meals 460 Youth 460 Youth 470 Web Communication 480 Advertising 3.000 3.		6,738	•				
440 Ham Breakfast - 13,000 13,000 450 Million Meals 2,100 4,200 4,200 460 Youth 2,804 3,851 8,000 8,000 470 Web Communication - 1,000 1,000 1,000 480 Advertising - 3,000 3,000 3,000 Subtotal 9,542 34,418 113,800 113,800 - 500 Producer Ed & Communication 510 Farm Visits 89 4,000 1,000 3,000 520 Allied Partnerships 2,404 350 350 350 540 540 Member Info & Mailings 537 2,500 2,500 550 550 Web Communication 204 204 500 500 500 550 550 Web Communication 204 204 500 500 500 550 550 Web Communication 204 204 500 500 500 550 550 Web Communication 3,994 4,000 4,000 4,000 4,000 580 Disease Outreach 355 24,998 18,000 18,000 18,000 590 Disease Outreach 500 500			15,000				
450 Million Meals 2,100 4,200 4,200 460 Youth 2,804 3,851 8,000 8,000 470 Web Communication - 1,000 1,000 3,000 480 Advertising - 3,000 3,000 3,000 Subtotal 9,542 34,418 113,800 113,800 - 500 Producer Ed & Communication 89 4,000 1,000 3,000 510 Farm Visits 89 4,000 1,000 3,000 520 Allied Partnerships 2,404 350 350 540 Member Info & Mailings 537 2,500 2,500 550 Web Communication 204 204 500 500 560 Producer Training 1,000 10,000 10,000 570 County & Regional Meetings 3,994 4,000 4,000 580 Disease Outreach 355 24,998 18,000 18,000 595 St. Mary's Watershed Initiative - 500 500 Subtotal 593 38,807 41,850 38,850 - 3,000 600 Research	·		-	· ·			
460 Youth 2,804 3,851 8,000 8,000 470 Web Communication - 1,000 1,000 480 Advertising - 3,000 3,000 Subtotal 9,542 34,418 113,800 113,800 - 500 Producer Ed & Communication 89 4,000 1,000 3,000 510 Farm Visits 89 4,000 1,000 3,000 520 Allied Partnerships 2,404 350 350 550 540 Member Info & Mailings 537 2,500 2,500 550 550 Web Communication 204 204 500 500 560 560 560 500 500 500 560 560 500 500 560 500 500 560 560 500 580 580 18,000 4,000 4,000 4,000 4,000 4,000 4,000 4,000 4,000 590 590 590 500 500 590 590 590 590 590 590 590 590 590 590 590 590			- 2.400				
470 Web Communication - 1,000 1,000 480 Advertising - 3,000 3,000 Subtotal 9,542 34,418 113,800 113,800 - 500 Producer Ed & Communication 89 4,000 1,000 3,000 510 Farm Visits 89 4,000 1,000 3,000 520 Allied Partnerships 2,404 350 350 540 Member Info & Mailings 537 2,500 2,500 550 Web Communication 204 204 500 500 560 Producer Training 1,000 10,000 10,000 10,000 570 County & Regional Meetings 3,994 4,000 4,000 4,000 580 Disease Outreach 355 24,998 18,000 18,000 590 Nutrient Strategy 34 5,581 2,000 2,000 595 St. Mary's Watershed Initiative - 500 500 Subtotal 593 38,807 41,850 38,850 - 3,000 600 Research - 51,500 51,500 - 51,500 - <td></td> <td>3.004</td> <td>•</td> <td></td> <td></td> <td></td> <td></td>		3.004	•				
Subtotal		2,804	3,851	· ·			
Subtotal 9,542 34,418 113,800 113,800			-				
500 Producer Ed & Communication 89 4,000 1,000 3,000 510 Farm Visits 89 4,000 1,000 3,000 520 Allied Partnerships 2,404 350 350 540 Member Info & Mailings 537 2,500 2,500 550 Web Communication 204 204 500 500 560 Producer Training 1,000 10,000 10,000 10,000 570 County & Regional Meetings 3,994 4,000 4,000 400 580 Disease Outreach 355 24,998 18,000 18,000 590 590 590 550 500 </td <td>_</td> <td>Q F42</td> <td>3/ //10</td> <td></td> <td></td> <td></td> <td></td>	_	Q F42	3/ //10				
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610 Consumer - 51,500 51,500 630 Admin 134 -	-	333	30,007	41,000	30,030		3,000
630 Admin 134							
			-	51,500	51,500		
Subtotal - 134 51,500	-			-			
	Subtotal	-	134	51,500	51,500	-	=

Indiana Pork Statement of Activities 30-Jun-21

•			2021 Annual	IPPA	IPPA	
_	Jun-21	YTD 2021	Budget	Checkoff	Unrestricted	INPAC
700 Youth						
710 Allied Partnerships	190	2,140	10,000	10,000		
720 Skill-A-Thon		-	1,500	1,500		
735 Communications		-	3,000	3,000		
740 Conference	979	12,966	15,000	15,000		
750 Purdue Animal Science		-	10,000	10,000		
Subtotal	1,169	15,106	39,500	39,500		
800 Operations						
810 Staff Development		690	5,250	3,675	394	1,181
820 Indiana Pork Staff	43,768	226,655	446,250	312,375	33,469	100,406
830 Office Operations & Rent	11,023	63,128	111,301	77,910	8,348	25,043
840 Accounting & Audit	3,202	37,335	48,500	33,950	3,638	10,913
850 Equipment Upgrades		-	3,000	3,000	-	
890 Other		556	4,500	2,000	2,500	
Subtotal	57,993	328,363	618,801	432,910	48,348	137,543
900 Unrestricted			-			
910 State Fair	6,533	29,485	450,000		450,000	
920 Other	5,200	20,840	2,000		2,000	
930 MPC (Unrestricted)		2,239	45,000		45,000	
935 TOE (Unrestricted)		-	30,500		30,500	
940 Certified Indiana Bred	128	1,860	-		-	
950 Expo Swine Show	24,603	28,632				
Subtotal	36,464	83,056	527,500	-	527,500	-
1000 INPAC						
1200 Member Development		614	3,500			3,500
1250 Regional Meetings		800	3,500			3,500
1300 Allied Partnerships		1,070	15,000			15,000
1400 Taste of Elegance		=	5,000			5,000
1500 Legislative Monitoring	2,917	21,606	45,000			45,000
1600 Regulatory Monitoring		-	1,500			1,500
1700 Legislative Lobbying		3,061	8,000			8,000
1800 Regulatory Lobbying		-	500			500
1900 LAC		-	15,000			15,000
1910 Other National	>	248	1,500			1,500
1920 LEADR		-	500			500
1930 INPAC Admin	789	3,607	9,500			9,500
1940 Legal	840	6,112	50,000			50,000
1950 Other	350	2,064	-			-
Subtotal _	4,896	39,182	158,500	-	-	158,500
Total Expenses	125,895	628,863	1,778,755	888,864	585,848	304,043
Net Income	56,744	64,465	(88,555)	(54,664)	(22,848)	(11,043)

Summary by Fund (expenses include allocated costs):			
, , ,	YTD	2021 Budget	Available Budget
Checkoff			
Revenue	478,363	834,200	(355,837)
Expense	(458,552)	(888,864)	430,312
Net Income	19,812	(54,664)	74,476
Unrestricted			
Revenue	20,991	563,000	(542,009)
Expense	(96,792)	(585,848)	489,056
Net Income	(75,801)	(22,848)	(52,953)
InPAC			
Revenue	193,974	293,000	(99,026)
Expense	(73,520)	(304,043)	230,523
Net Income	120,455	(11,043)	131,497

Indiana Pork Producers Association 950 Expo Swine Show

January - June, 2021

	950 Expo Swine Show
Income	
4090 Other Income	20,445
Total Income	20,445
Expenses	
50 Personnel & Benefits	
501 Salaries & Wages	
5060 Contracted Staffing	385
Total 501 Salaries & Wages	385
Total 50 Personnel & Benefits	385
520 Occupancy	
5207 Telecommunications	65
5210 Equipment lease/rent	1,485
5212 Small Equipment Purchase	105
5213 Storage	1,125
Total 520 Occupancy	2,780
522 Office Costs	
5230 Printing & Reproduction	220
5410 Memberships/Subscriptions	966
Total 522 Office Costs	1,187
523 Project Costs	
5239 Production Cost	8,489
5265 Advertising	483
5290 Miscellaneous	15,308
Total 523 Project Costs	24,279
Total Expenses	28,631
Net Operating Income	(8,186)
Other Expenses	
60 Allocated Costs	
6001 Administrative Cost Allocation	1,486
Total 60 Allocated Costs	1,486
Total Other Expenses	1,486
Net Other Income	(1,486)
Net Income	(9,672)

Indiana Pork Producers Association Selected Information Mantha Finded Ing. 20, 2021 and Your Ending Recember 24, 26

For the Six Months Ended June 30, 2021 and Year Ending December 31, 2021

The monthly financial statements for Indiana Pork Producers Association are presented in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). These financial statements have not been subjected to an audit, review, or compilation engagement, and no assurance is provided on them.

The accompanying historical financial statements and budgeted/forecasted financial statements include the following departures from accounting principles generally accepted in the United States of America and the guidelines for presentation of a forecast established by the AICPA:

- Substantially all required disclosures and the statement of functional expenses have been omitted.
- Capital lease obligations are adjusted on an annual basis, rather than monthly.
- Accruals for unpaid wages and paid time off liabilities are adjusted only at the end of the year.
- The "Summary Budget Performance" and "Detailed Budget Performance" reports are intended to reflect the organization's Statement of Activities for the periods presented.
- The budget performance reports do not present increases or decreases by net asset classification, nor are expenses presented by function.
- The term Net Income in the financial statements represents Change in Net Assets. Terminology is a limitation of QBO reporting.
- The financial statements do not include the statement of cash flows.

Forecast/Budget

- The forecasted budget performance reports omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America.
- The forecasted financial information omits the summary of significant accounting policies.

The effects of these departures have not been determined.

Indiana Pork Producers Association Selected Information For the Six Months Ended June 30, 2021 and Year Ending December 31, 2021

Summary of Significant Assumptions (Budget Performance Reports)

These financial statements present, to the best of management's knowledge and belief, the Organization's expected results of operations for the forecast periods. Accordingly, the forecasts reflect its judgment as of March 24, 2021, the date of these forecasts, of the expected conditions and its expected course of action. The assumptions disclosed herein are those that management believes are significant to the forecasts. There will usually be differences between the forecasts and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material.

Budget Performance Assumptions

Revenue assumptions for 2021:

- Annual Checkoff income is expected to decrease 12% from 2020, due to lingering effects of COVID 19. The annual budget for Checkoff income is based on income projections from the National Pork Board. Indiana Pork utilizes 92.5% of the National Pork Board's projection for the annual budget.
- TOE Income is budgeted in Unrestricted in 2021 vs. Checkoff in 2020.
- InPAC income is expected to remain consistent from prior year.
- Annual State Fair income is expected to be \$500,000.

Expense assumptions include:

- Expenses are budgeted by program area (class). Allocation between months and distribution to GL accounts is based on prior year actual results.
- Operating expenses are expected to increase 10% from prior year.
- Personnel & Benefits are expected to increase \$21,000, or 5% from 2020.
- Rent expense is expected to remain consistent with prior year.
- Professional Fees are expected to increase 5% (\$8,000) over prior year.
- Annual State Fair expenses are expected to be \$450,000.

Indiana Pork Producers Association

Bill Payment List

May - June, 2021

DATE	NUM	VENDOR	AMOUNT
1000 Cash			
1015 First Farme	rs Checking	3770	
05/11/2021	ACH	US Bancorp Equipment Finance (Auto Pay)	-339.90
05/17/2021	ACH	PNC Bank	0.00
06/30/2021		Jimmy Ostler	-25.00
06/11/2021		US Bancorp Equipment Finance (Auto Pay)	-483.30
Total for 1015 Fire	st Farmers C	Checking 3770	\$ -848.20
1021 PNC Unrest	tricted		
05/20/2021	ACH	PNC Bank	-6,321.24
06/14/2021		PNC Bank	-12,678.23
Total for 1021 PN	IC Unrestricte	ed	\$ -18,999.47
1091 Bill.com Mo	ney Out Clea	aring	
05/11/2021		National Pork Producers Council (vendor)	-1,666.67
05/11/2021		Nonprofit Financial Solutions PC	-1,255.00
05/11/2021		The Pork Store	-85.27
05/17/2021		Snyder Morgan Federoff & Kuchmay LLP	-1,995.00
05/17/2021		Bose McKinney & Evans LLP	-1,942.50
05/17/2021		Blue & Co, LLC	-4,700.00
05/17/2021		Jeanette Merritt	-75.48
05/17/2021		Kathleen Trimble	-450.40
05/25/2021		Bose Public Affairs Group LLC	-2,916.67
05/25/2021		Indiana Soybean Alliance {V}	0.00
05/25/2021		ProVim	-60.00
05/25/2021		8425 Keystone Crossing, LLC	-3,178.66
05/24/2021		Auto-Owners Insurance (AUTO PAY)	-2,612.03
05/25/2021		Leading Education About Pigs (LEAP) Foundation	-15,000.00
05/25/2021		Travelers CL Remittance Center	-2,190.00
05/25/2021		iHeartMEDIA	-1,995.00
05/25/2021		Isaac Arthur	-250.00
05/25/2021		Indiana Chamber of Commerce	-366.60
05/25/2021		Indiana State Fair Foundation	-250.00
05/25/2021		Agribusiness Council of Indiana	-500.00
05/17/2021		Stacy Herr (V)	-100.00
06/02/2021		Indiana Soybean Alliance {V}	-44.23
06/02/2021		Ford Consulting Services LLC	-3,023.50
06/02/2021		Ford Consulting Services LLC	-2,000.00
06/17/2021		CliftonLarsonAllen LLP	-2,471.27
06/17/2021		Nonprofit Financial Solutions PC	-675.00
06/23/2021		Barry Delks	-68.32
06/23/2021		Dr. Andrew Bowman	-303.52
06/23/2021		Farmhouse Restaurant, LLC	-8,957.32
06/23/2021		Bose McKinney & Evans LLP	-1,155.00
06/23/2021		National Pork Producers Council {vendor}	-1,666.67
06/23/2021		Northstar Promotions	-2,501.02

Indiana Pork Producers Association

Bill Payment List May - June, 2021

DATE	NUM	VENDOR	AMOUNT
06/23/2021		Shoup's Country Foods	-8,062.90
06/23/2021		Barnes & Thornburg LLP	-127.50
06/23/2021		Northstar Promotions	-2,178.56
06/23/2021		Northstar Promotions	-2,157.53
06/23/2021		8425 Keystone Crossing, LLC	-3,178.66
06/23/2021		Azia Moore	-120.00
06/23/2021		Sarah Ostler	-120.00
06/23/2021		Steve Ostler	-120.00
06/23/2021		SW Enterprises	-1,485.00
06/23/2021		Northstar Promotions	-3,081.68
06/28/2021		Janzen Schroeder Agricultural Law LLC	-105.00
06/28/2021		Project 2322, Inc.	-2,500.00
06/28/2021		ProVim	-60.00
06/28/2021		Million Meals	-1,050.00
06/28/2021		CSI Signs	-220.49
06/28/2021		Sysco Foods	-5,374.10
06/28/2021		Indiana State Fair	-6,213.30
06/28/2021		Northstar Promotions	-2,018.20
06/29/2021		Josh Bleill, LLC	-2,500.00
Total for 1091 Bill.co	om Money	Out Clearing	\$ -105,128.05
Total for 1000 Cash			\$ -124,975.72